



The C.U.R.E.™ for your Emergency Department Revenue CHARGEMASTER (CDM) & UNCAPTURED REVENUE EVALUATION

At Sinaiko Healthcare Consulting, Inc., we believe the Emergency Department offers opportunities for revenue cycle and performance improvement. It also serves as an outstanding “window” into revenue cycle issues throughout your institution. The C.U.R.E.™ is a comprehensive evaluation and analytical package that combines system-driven objectives and subjective analysis to measure all components of your Emergency Department’s Revenue Cycle including the CDM, charge ticket, charge capture processes, coding effectiveness, and billing accuracy. Within weeks, The C.U.R.E.™ will identify the weaknesses and potential areas of revenue loss in your ED.

Benefits of The C.U.R.E.™

- **CDM** - Identification of ED Chargemaster items that are missing, inaccurate or obsolete.
- **CHARGE TICKET** - Development of a comprehensive and compliant Charge Ticket to capture all services provided.
- **CHARGE CAPTURE & ENTRY** - Identification of charge capture and charge entry process gaps that put revenue at risk.
- **CODING** - Evaluation of ED coding effectiveness.
- **BILLING** - Measurement of how billing accuracy can improve revenue captured in the ED.

A review of data from more than 100 hospitals, encompassing more than 30,000 complete medical and collection records, showed that organizations lost an average of 1% of their revenue due to errors in the chargemaster or charge capture process. It is important to note that hospitals typically are not aware of the degree to which they may be missing charges. A hospital may have a CDM that appears to be well maintained, yet the facility still may be losing revenue because it lacks adequate controls to identify each charge capture opportunity.

(Source: HFM- Healthcare Financial Management Association, Dec. 2004)

Why Choose The C.U.R.E.™?

The C.U.R.E.™ method is the only solution in the market that approaches the ED charge capture process in a holistic manner. Accurate, thorough and compliant charge capture involves much more than just having the right tools. You need people and processes working in unison with your technologies to ensure complete revenue capture for all of the services you provide.

- Low cost and attractive cost-benefit ratio
- Immediate return on investment
- Comprehensive solution to identify gaps
- Actionable steps to resolve your issues
- Compliance expertise second to none

Most facilities focus on squeezing pennies out of the front end or back end of their revenue cycles. What about the millions that can be captured from the middle?